



WE ARE HIRING

Join our team

SENIOR SALES ENGINEER (PHARMA)

We at **Rieckermann Thailand** are on an exciting journey of growth and are looking for a motivated Senior Sales Engineer for the Pharmaceutical Industry to help us achieve our vision to become “your first choice industrial solution provider”. At Rieckermann, our employees are our most precious asset. We embrace the values Quality, Commitment and Trust, which our colleagues and customers can appreciate in their Rieckermann experience. We welcome ideas and innovative processes that can help us drive our organization further, and encourage learning and growth for your continuous professional development.

Rieckermann is a privately-owned group of companies providing international industrial solutions. We have more than 750 employees at 27 offices in 19 countries spanning Europe, Asia and the Middle East. We have been in business since 1892 and have established ourselves as a leading provider in our core markets and industries. Our service portfolio covers the entire value chain and scope of industrial plant development in 11 industry sectors: from single unit machines and equipment to complete production lines. We deliver high quality, tailor-made solutions in engineering operations, process technologies and technical services. For more information, please visit www.rieckermann.com

If you are an excellent Senior Sales Engineer (Pharma) and would like to grow with us, **please apply by sending your resume to** job.bkk@rieckermann.com

Key duties

- Introduce, promote and sell industrial equipment and solutions to producers of solid and liquid Pharmaceutical products.
- Maintain and update product knowledge to support existing customers and expands our sales activities.
- Identify, create and maintain mutually beneficial relationships and offer solutions that address the needs of our customers.
- Create internal project reports and provide sales forecast and analysis.

Key requirements

- Bachelor's Degree in Mechanical, Electrical or Industrial Engineering or equivalent.
- Minimum 3-5 years of experience in selling machinery and spare parts to the a.m. Industry segment.
- Process know-how in pharmaceutical production (solid & liquid).
- Self-motivated, team spirited & proactive with initiative to take the lead.
- Excellent communication, presentation and negotiation skills.
- Excellent written and verbal English skills.
- Good computer skills and proficiency in MS Office.
- Readiness to travel locally and overseas.
- Own transportation is required.

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Rieckermann (Thailand) Co. Ltd.

438/3-8, Moo 5, Srinakarin Road, Samrongnua, Amphur Muang, Samutprakarn 10270, Bangkok, Thailand

Disclaimer: Your information will be used solely for your job application. By sending your CV to us, you agree that your personal data shall be processed by us for the abovementioned purpose. In the event that you wish to remove your personal particulars from our system in the future, please email us via the abovementioned email address.