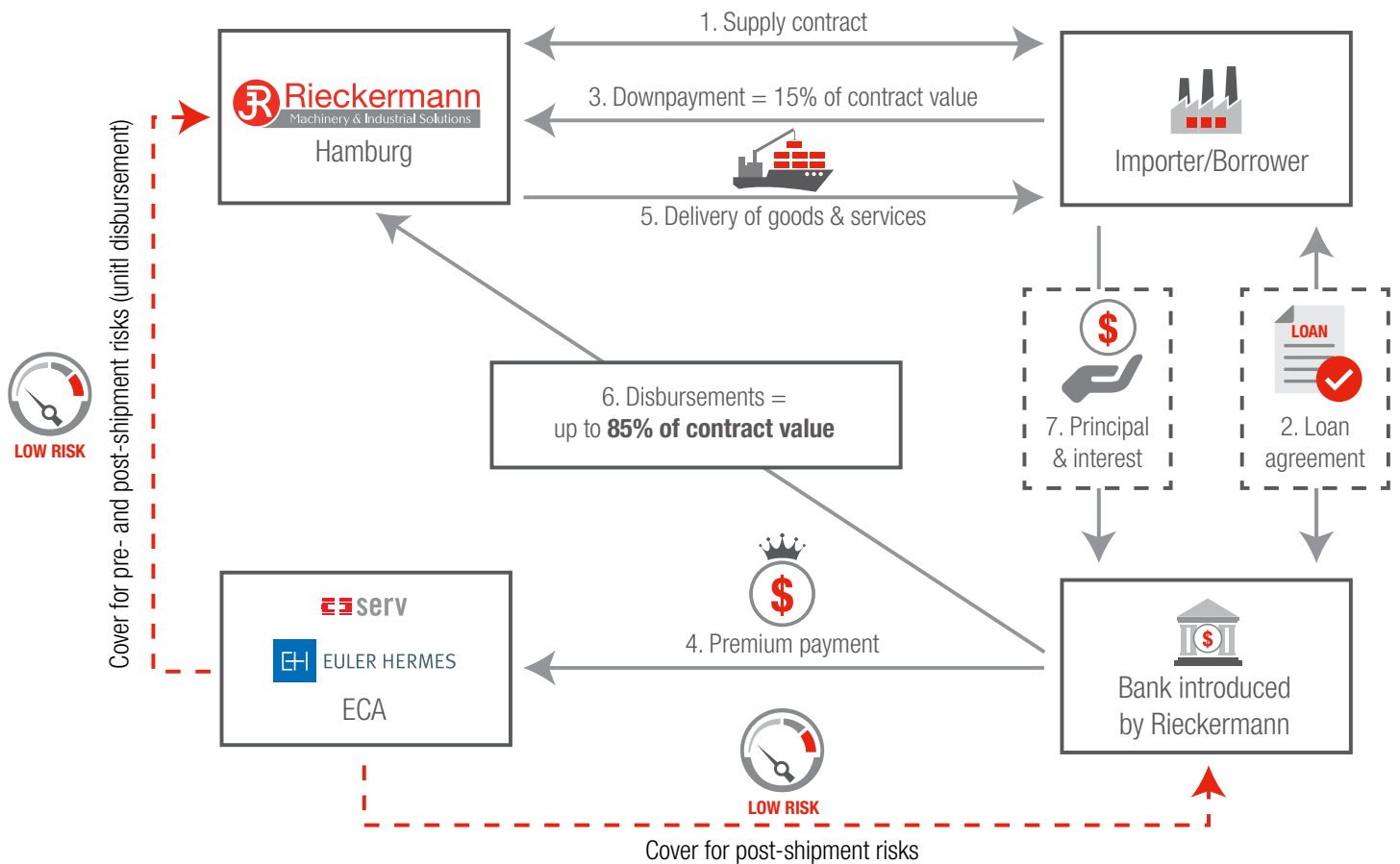




# GLOBAL TRADE FINANCE

## REALIZE YOUR INDUSTRIAL GOALS WITH RIECKERMANN'S GLOBAL TRADE FINANCE SERVICES

As your dedicated industry partner, Rieckermann is committed to supporting you not just throughout the entire value chain of your projects, but also in your investment plans. Our complete, turn-key solutions go beyond our established industrial engineering operations, technical services, and the supply of process equipment, as we also offer unique services in **Export Credit Agency (ECA) financing**.



**AS YOUR DEDICATED INDUSTRY PARTNER, WE OFFER:**

**Feature service**

We consolidate multiple suppliers of your choice into one contract, thereby achieving longer credit tenors and lower interest rates.

**Expertise in Export Finance**

We have more than 30 years of experience in the field.

**Long-term relationship**

We help you form partnerships with major players in Export Finance (lenders and ECAs), provide support throughout the entire lifecycle of your industrial endeavors, and realize your projects around the globe.

**What is ECA financing?**

- The most effective instrument to finance Capital Expenditure (CAPEX) in terms of price/tenor
- Adaptable to specific project needs within a certain framework
  - Disbursements in proportion to supplies & services
  - Available grace period for principal until delivery/readiness for operation
  - No idle amount
- Access to long repayment tenors
  - 5 to 10 years plus shipment & installation period
- Financing of ECA premium & capitalizing interest during construction
- Diversification of funding sources, which preserves commercial borrowing capacity for the finance of future CAPEX



**Your benefits**

- Strong risk mitigation elements
- ECAs with AAA ratings from European countries (Germany, Austria & Switzerland)
- Low interest level in euros or US dollars
- Funding up to 85% of the total contract volume
- Long term financing from 5 to 10 years (special case with extended period)
- Multi-party negotiation & single contractual arrangement
- Lower requirement for Letter of Credit (LC) in favor of suppliers

**ENGINEERING | MACHINERY | SERVICES**

**360° customized industrial solutions**

For all addresses and contact information of our local offices please visit our website: [www.rieckermann.com](http://www.rieckermann.com). We will be pleased to be of assistance.

**CONTACT US TO LEARN MORE**

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