

SALES ENGINEER CHEMICAL & ENERGY



We at **Rieckermann India** are on an exciting journey of growth and are looking for a motivated **Sales Engineer** to join our team and help us achieve our vision to become “your first choice industrial solution provider”. At Rieckermann, our employees are our most precious asset. We embrace the values Quality, Commitment and Trust, which our colleagues and customers can appreciate in their Rieckermann experience. We welcome ideas and innovative processes that can help us drive our organization further, and encourage learning and growth for your continuous professional development.

We look forward to having you in the Rieckermann family!

KEY DUTIES

- Sales
 - Present, promote and sell industrial equipment and process technology and solutions for the Chemical & Energy industry segment – green technologies - to existing and prospective customers.
- Market research
 - Analyze the market as input for suitable sales strategies
- Business development
 - Grow the business by being visible in the market
- Relationship management
 - Develop, establish, and maintain long term, positive relationships with customers

KEY REQUIREMENTS

- Degree in Chemical or Process Engineering
- Minimum of 3 to 5 years of experience in sales
- Excellent interpersonal, communication and presentation skills
- Working well under pressure
- Working self-reliantly
- Goal-oriented , dynamic and high sense of responsibility
- Team and disciplined working spirits
- Professional appearance and demeanor
- Effective planning, analytical and implementation skills
- Good computer skills and proficiency in MS Office Applications
- Excellent written and verbal English skills
- Readiness to travel frequently locally and overseas

Rieckermann is a privately-owned group of companies providing international industrial solutions. We have more than 750 employees at 24 offices in 17 countries spanning Europe, Asia and the Middle East. We have been in business since 1892 and have established ourselves as a leading provider in our core markets and industries. Our service portfolio covers the entire value chain and scope of industrial plant development in various industry sectors: from single unit machines and equipment to complete production lines. We deliver high quality, tailor-made solutions in engineering operations, process technologies and technical services. For more information, please visit **www.rieckermann.com**

If you would like to grow with us, please apply by sending your resume to Ms. Susie Choong at **susie.c@rieckermann.com**

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Disclaimer: Your information will be used solely for your job application. By sending your CV to us, you agree that your personal data shall be processed by us for the abovementioned purpose. In the event that you wish to remove your personal particulars from our system in the future, please email us via the abovementioned email address.



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